

It is the goal of Carolina Elite Baseball to offer a great service, at a very reasonable price. The \$49 monthly fee is slightly more than you would pay for one individual lesson, and for that fee each member has access to multiple workouts and practices every month.

It is very important that all costs associated with this program are simple, easy to understand, and there are no surprise charges, or hidden fees. That is why the monthly fee does not fluctuate, but remains the same throughout the year.

Obviously, baseball is a seasonal sport. Because of this, Carolina Elite Baseball does offer more workout opportunities during certain months of the year (summer, for example, is the season where the most workouts are offered).

With that said, some months you will get more for your \$49 per month depending on the time of year. Carolina Elite Baseball offers year-round workouts, however, so there is never a month where that fee exceeds the amount of workouts that are being offered. (Attendance is optional, so whether you choose to take advantage of the workouts being offered is up to you).

The one downside to having a fixed monthly fee is the possibility that people will want to start and stop their memberships according to the time of year. Carolina Elite Baseball discourages this. Keep in mind that when you first join the program, you are being invited to workouts with players that may already have been in the program for many months, if not years. Having to spend extra time to teach skills and concepts to new members is something I enjoy very much, but it does naturally take away from working with experienced players that have already learned those skills. This is not a bad thing, and all players were in that same position when they first joined. If I allowed players to constantly stop and start their memberships, however, I would be enabling this to happen repeatedly with the same people, and it would not be fair to those members who have remained in the program throughout the entire year.

There is never a long term commitment with Carolina Elite Baseball. All members are free to join whenever they choose, and cancel their membership whenever they choose with no penalty. ***I would like to be up front in stating, however, that once you cancel your membership, you will not be allowed to rejoin the program at a later time, unless you pay for the months you were gone (example – if you join for June, July, and August and then cancel. You may not rejoin the following June unless you pay for the months of September – May that you were not a member).*** This is not done in anyway as a punishment for canceling. It is simply done to prevent the rare occasion that someone might want to take advantage of the program only during the peak months of the year. Remember, other players are having their learning interrupted when I have to go over concepts with a new member, or one that hasn't attended in a number of months.

As with everything, I am willing to consider everyone's situation individually when it comes to enforcing a policy. There are often very legitimate reasons for someone removing themselves from the program temporarily, and I am willing to make exceptions in those instances, and when I feel it is the appropriate course of action.